

# Networking Resources

## Resources Referenced in Presentation

### Books

Karen Wickre, *Taking the Work out of Networking: An Introvert's Guide to Making Connections that Count* (New York: Touchstone, 2018).

Rob Walker, *The Art of Noticing: 131 Ways to Spark Creativity, Find Inspiration, and Discover Joy in the Everyday* (New York: Knopf, 2019).

Susan Cain, *Quiet: The Power of Introverts in a World that Can't Stop Talking* (New York: Crown, 2013)

D.A.Benton, *An Introvert's Guide to Networking: Practical Tools to Leverage Your Strengths and Expand Your Network* (Emeryville, CA: Rockridge Press, 2020).

Matthew Pollard, Derek Lewis, *The Introvert's Edge to Networking: Work the Room. Leverage Social Media. Develop Powerful Connections* (HarperCollins Leadership, 2021).

### Sites

ICEBREAKERS, via The Art of Noticing by Rob Walker:

<https://docs.google.com/document/d/1j4rj883sIFvh1zZLGedqQFM0wqCrHIIEPE62K0LkKak/edit>

Meetup.com: [meetup.com](https://www.meetup.com)

Quiet Revolution: Unlocking the Power of Introverts: <https://www.quietrev.com/>

Introvert, Dear: <https://introvertdear.com/>

### Online Articles

<https://www.workitdaily.com/networking-events-things-must-do/>

<http://www.jobmonkey.com/terrible-networking/>

<https://www.jobmonkey.com/hacks-remembering-peoples-names/>

<https://www.jobmonkey.com/conversation-starters/>

<https://www.jobmonkey.com/avoid-awkward-conversations/>

<https://www.jobmonkey.com/most-interesting-person-in-room/>

<https://upjourney.com/best-networking-books-for-introverts>

<https://www.johnleonard.com/blog/10-conversation-starters-to-use-for-networking-success>

<https://www.girlboss.com/work/how-to-answer-what-do-you-do-when-networking>

<https://hbr.org/2016/10/how-managers-can-help-their-introverts-network>

<https://www.workitdaily.com/networking-events-things-must-do>

<https://www.fastcompany.com/90252738/4-things-every-introvert-should-do-before-a-networking-event>

<https://careersherpa.net/virtual-networking-advice-you-can-actually-use/>